



HCCITM
HOME CENTERED CARE
INSTITUTE

A State-level Approach to Expanding HBPC Awareness and Access

Rita Laracuenta, MD, HCCI Florida Champion

Ada Tapper, DNP, FNP-BC, CDP, HCCI Florida Champion

Melissa A. Singleton, M.Ed., Chief Learning Officer, HCCI

Aaron Yao, PhD, Research Director, HCCI

October 20, 2021 – HCCIntelligenceTM Webinar

Panelist



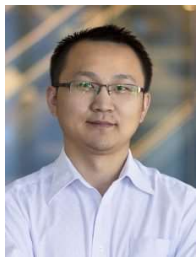
Rita Laracuate, MD

Medical Director, Rita Laracuate MD PA
HCCI Florida Champion



Ada Tapper, DNP, FNP-BC, CDP

Chief Executive Officer, ACT Health Solutions LLC
HCCI Florida Champion



Aaron Yao, PhD

Research Director, Home Centered Care Institute



Melissa A. Singleton, M.Ed.

Chief Learning Officer, Home Centered Care Institute

Objectives

- **Discuss insights and lessons from The Florida House Call Project**
- **Assess research findings on awareness and perceptions of HBPC in Florida, identified areas of gaps in care and unmet need, and early project outcomes.**

Project Goals

- **Expand the national footprint of home-centered care to a high-need area**
- **Increase demand, momentum, and capacity for home-centered care, while growing the HBPC workforce in Florida**
- **Conduct statewide research to strengthen the field and practice of home-centered care**
- **Enhance provider and public awareness of HBPC in Florida**

Supported in part by a grant from





Role of Home Centered Care Champions

- **Serve as leaders and champions of home-based care at the state level and ultimately on a national stage**
- **Spread awareness of HBPC through media channels and public forums**
- **Effectively utilize HCCI resources, tools, and curriculum**
- **Lead local education of other providers and practice/operations staff**

Cohort of Twelve



- 3 Physicians
- 7 Nurse Practitioners
- 2 Business/Operations Mgrs

*Collectively, the Champions
serve roughly half the
counties across the state.*

Champion Training



Participation in HCCI education:

- Essential Elements of HBPC™
- Advanced Applications of HBPC™
- Online Courses

Customized training:

- Kick-off call (October 2020)
- Online discussion forum
- Leadership webinar
- Full-day virtual workshop (March 2021)

A blue-tinted photograph of a doctor with curly hair using a stethoscope to examine an elderly woman with glasses. The doctor is leaning over the patient, who is seated. The background is slightly blurred, showing what appears to be a medical or office setting.

Featured Champions



Rita Laracuate

MD, PA

Rita Laracuate MD PA



As Medical Director for Rita Laracuate MD PA,, a house call practice founded in 1998, Dr. Rita Laracuate focuses on delivering care to medically complex patients in their homes. She has made over 33,000 house calls to more than 3,000 patients over her 22-year career. Dr. Laracuate attended medical school at the University of Puerto Rico School of Medicine in San Juan, Puerto Rico and completed her residency program at the Rio Piedras Medical Center/UPR School of Medicine in San Juan, Puerto Rico. She holds a Master of Science. Her practice and work have been featured on local news in Orlando and on the show Discovery Life. She is now also working for AdventHealth Hospice of the Comforter in Orlando and as a medical director for a home care agency.

Counties Served:



Orange, Osceola, Seminole



Ada Tapper

DNP, FNP-BC, CDP

ACT Health Solutions LLC



As the CEO and founder of ACT Health Solutions, LLC, a house call practice started in 2018, Dr. Tapper focuses on delivering exceptional care to homebound patients. Providers at ACT Health solutions provide transitional, chronic, and primary care services in patients' homes as well as in Assisted Living Facilities. Dr. Tapper earned her doctoral degree in Nursing Practice, at the University of South Florida. During her doctoral studies Dr. Tapper planned and launched the first multi-phase longitudinal initiative providing consultation and support for implementation of the National Committee for Quality Assurance Patient Centered Medical Home model in a local family practice. She holds a Master of Science in Nursing from the University of the Incarnate Word and Bachelor of Science in Nursing from The University of Texas Health Science Center at San Antonio. With over 30 years of experience as a nurse and nurse practitioner, she has worked for many health care companies in many clinical and leadership roles in various settings and states. She is also a Certified Dementia Practitioner and sits on the Board of the Outreach Free Clinic and Resource Center.

Counties Served:



Hillsborough



Examples of Champion Activities

Ada

- Guest speaker at networking event for assisted living coalition
- Virtual mentorship of new HBPC provider
- NP Preceptor (in-person)
- Media interview

Rita

- Preceptor for an NP student from UCF
- Participated in meeting with physicians involved with ORMC
- Participated in an introductory meeting with county health department officials

Outcomes

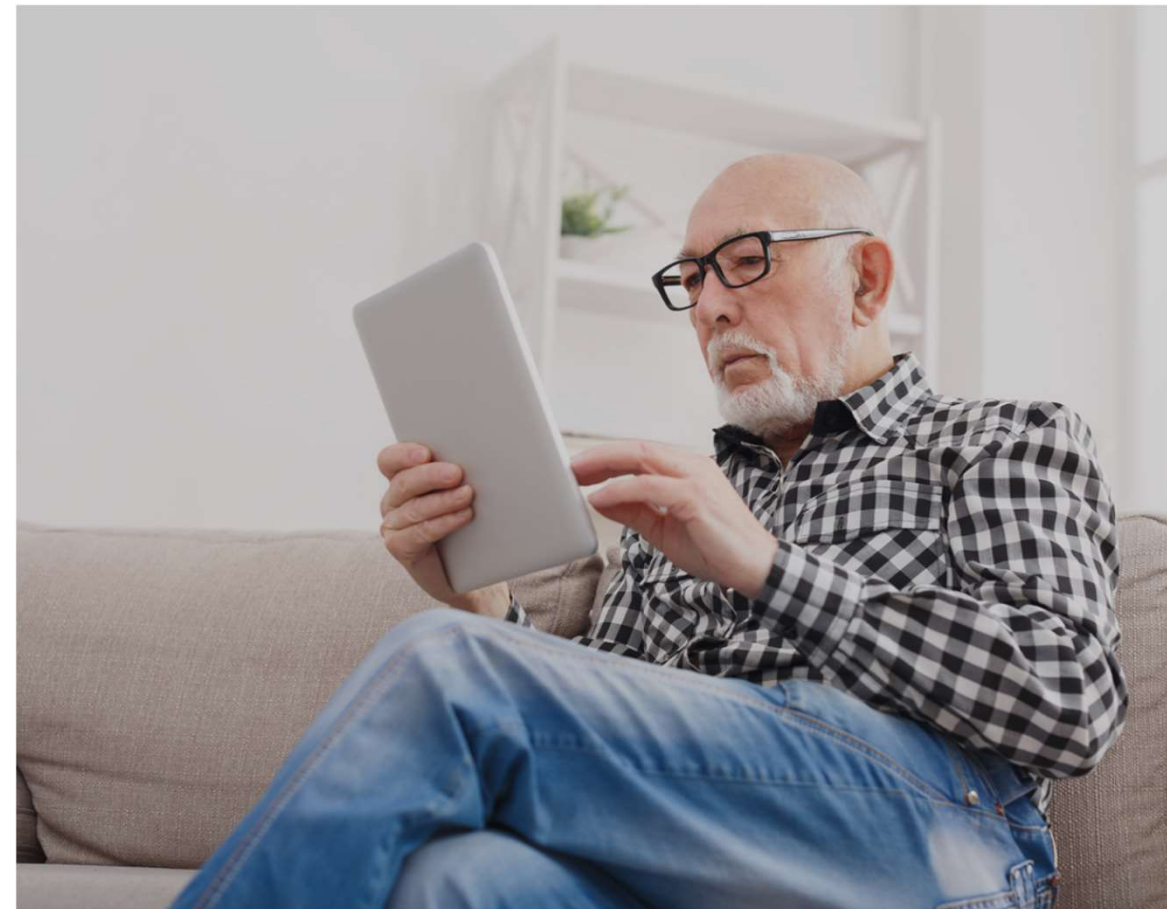
- Increased referrals
- Additional patients
- Enhanced clinical competence
- Favorable media attention
- Expanded community resources



Awareness and Perceptions of HBPC

Statewide Consumer Survey, March 2021

- **500 FL Residents**
 - 50+ years of age
 - Split demographics
- **Objective**
 - Assess awareness level and perceptions of HBPC



Key Insights

- “House call” vs. “Home-based primary care”
- Perceptions are largely positive
- Mobility issues are a primary influence
- Existing PCPs are the preferred resource for information and referrals

Statewide Provider Survey, June 2021



- **48 FL Providers**
 - 70% home-based care
 - 30% office-based care
- **Objectives**
 - Assess interest in learning more about HBPC and how to identify homebound or home-limited patients
 - Create a profile of patient characteristics, payer mix, referral sources, etc.

Key Statistics (1): Patient Characteristics

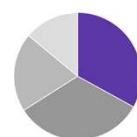


**More than half of
respondents:**



80-100%

of their patients are
65 years or older

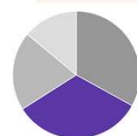


**One-third of
respondents:**



20-39%

of their patients are
receiving home health

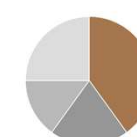


**One-third of
respondents:**



40-59%

of their patients are
receiving home health



**Almost 40% of
respondents:**

*More than half of
the patients in
their practice are
homebound or
home-limited*

Key Statistics (2): Interests in HBPC



68%

“extremely” or “very interested”



21%

“somewhat interested”

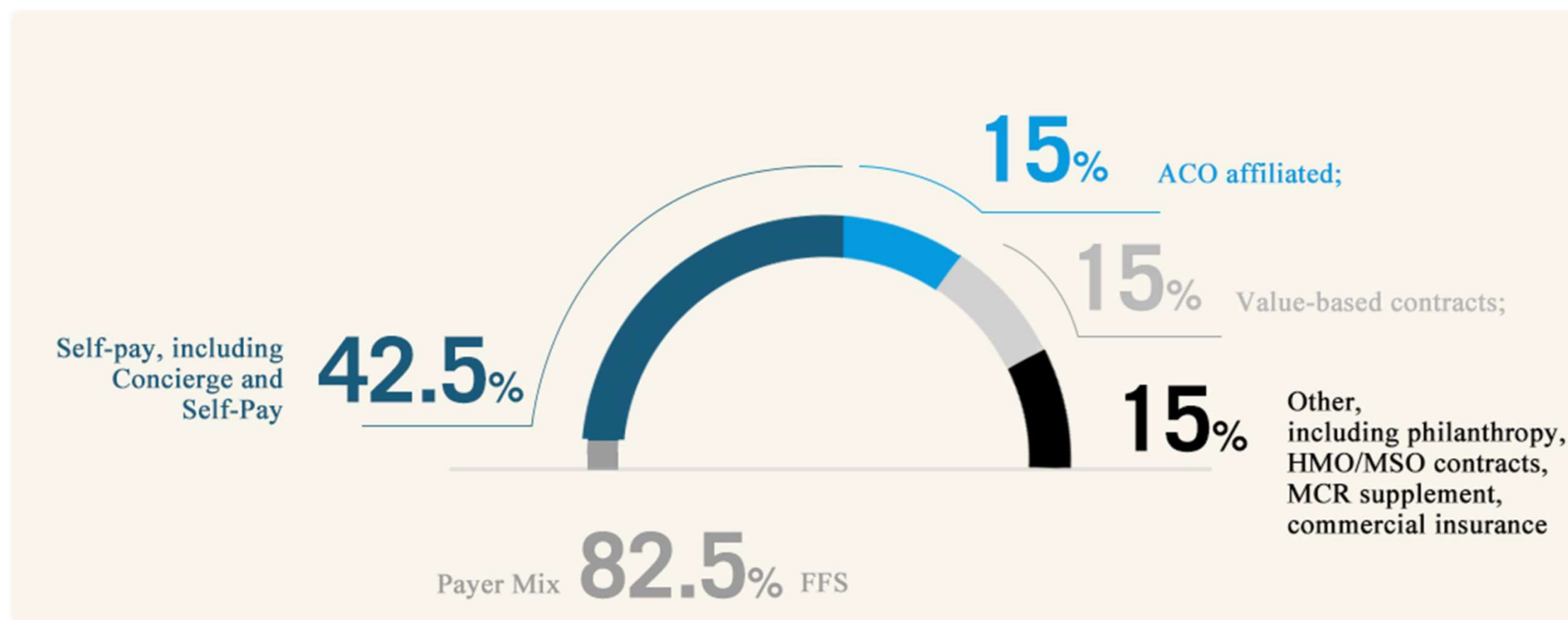


11%

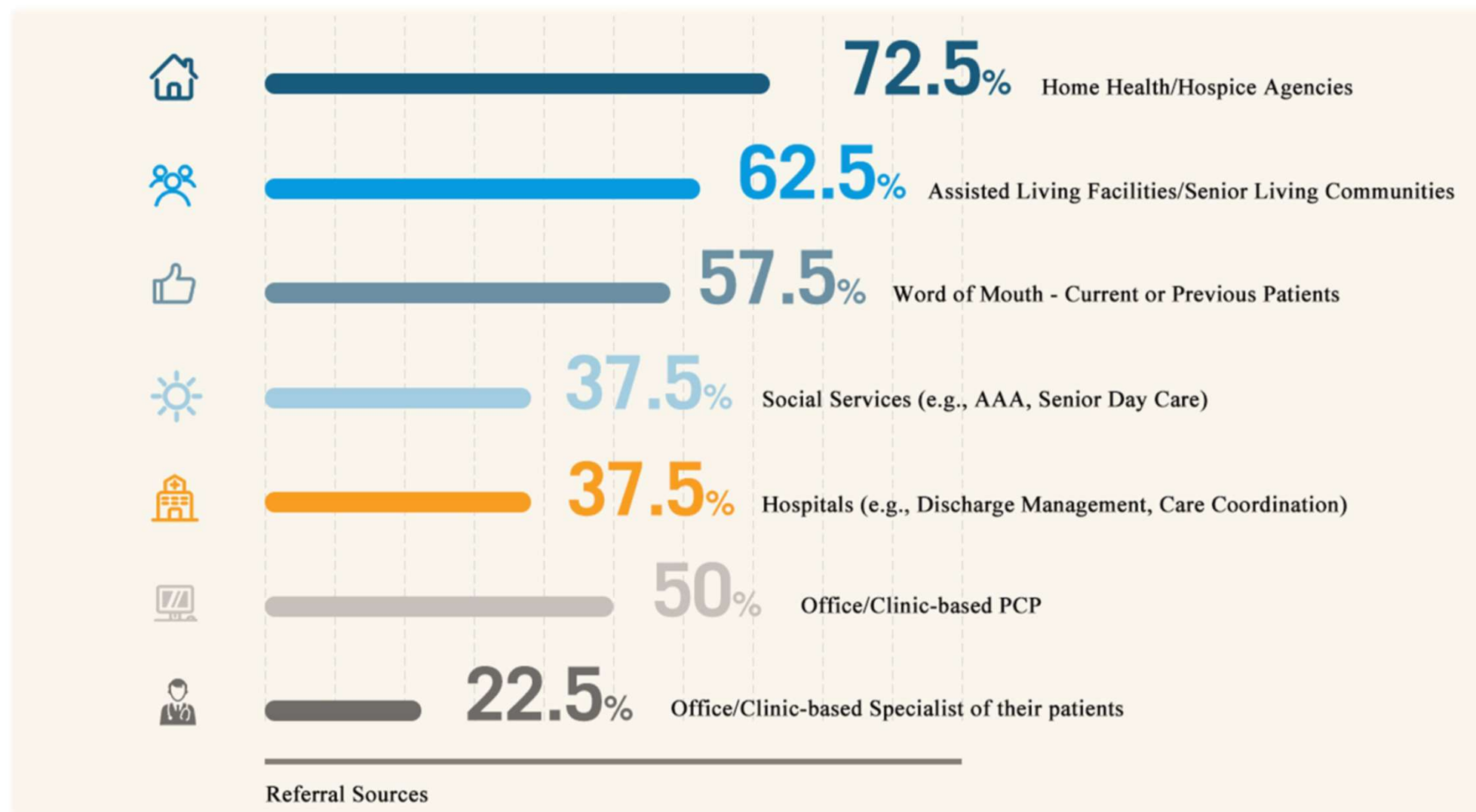
“not interested”

in learning more about HBPC and how to identify homebound or home-limited patients

Key Statistics (3): Payer Mix



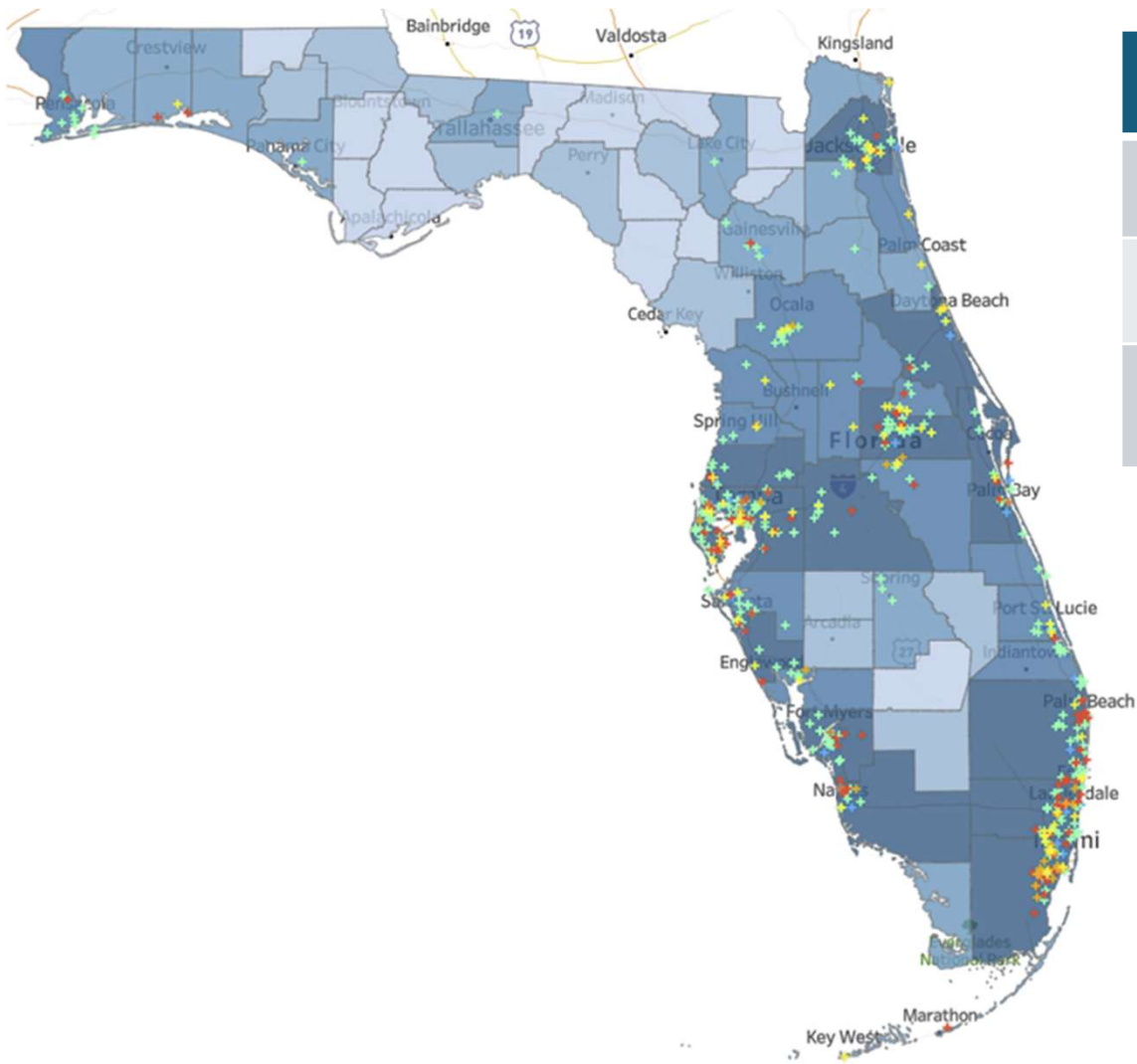
Key Statistics (4): Referral Sources



A healthcare worker with long dark hair, wearing a white lab coat, is seated at a table and taking a blood pressure reading from an elderly woman. The woman has short white hair, wears glasses, and a light-colored patterned top. A blood pressure cuff is wrapped around her arm. The healthcare worker is holding a pen and looking down at a clipboard. The background is a blurred clinical setting. The entire image is overlaid with a semi-transparent blue filter.

Supply and Demand of HBPC in Florida

Supply Distribution in Florida



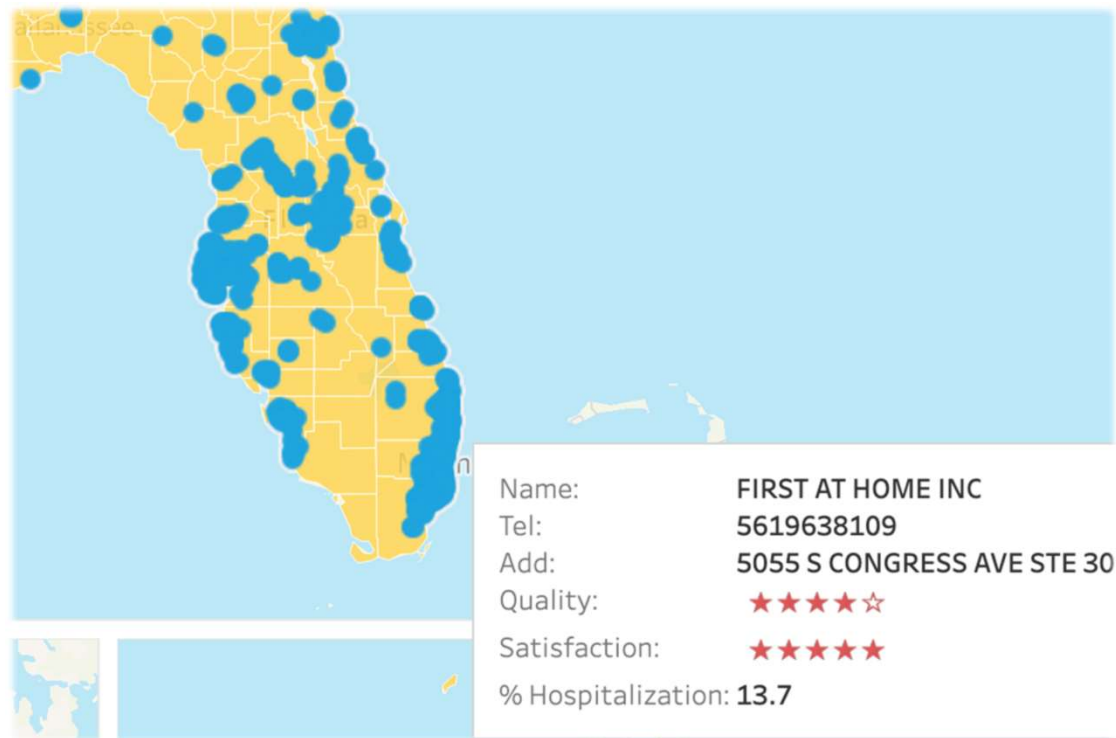
# PROVIDERS	# SITES	VISITS per YEAR
246	120	125-249
283	117	250-499
534	250	500+

Source: CMS, 2021 Q1-Q2 Fee-for-Service Claims

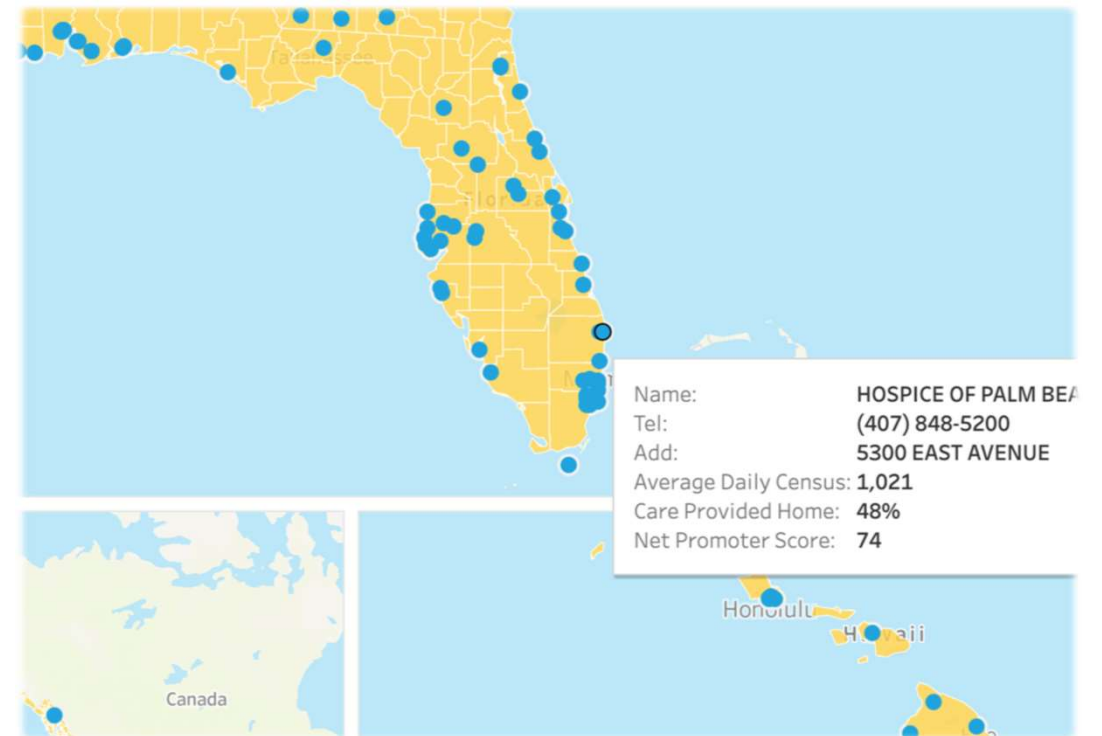
HBPC Partners



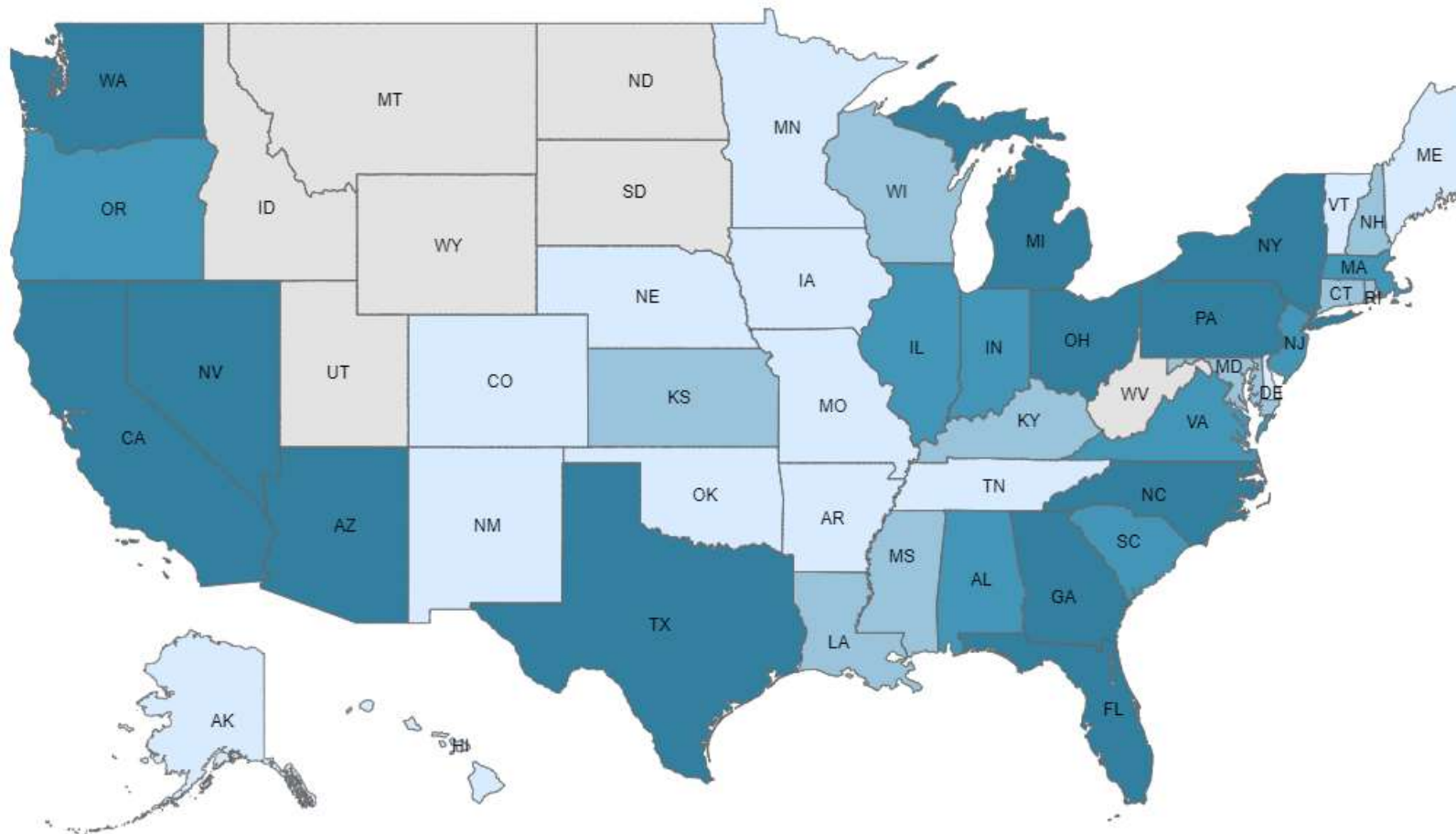
Home Health Agencies



Hospice Agencies



Direct Contracting Entities



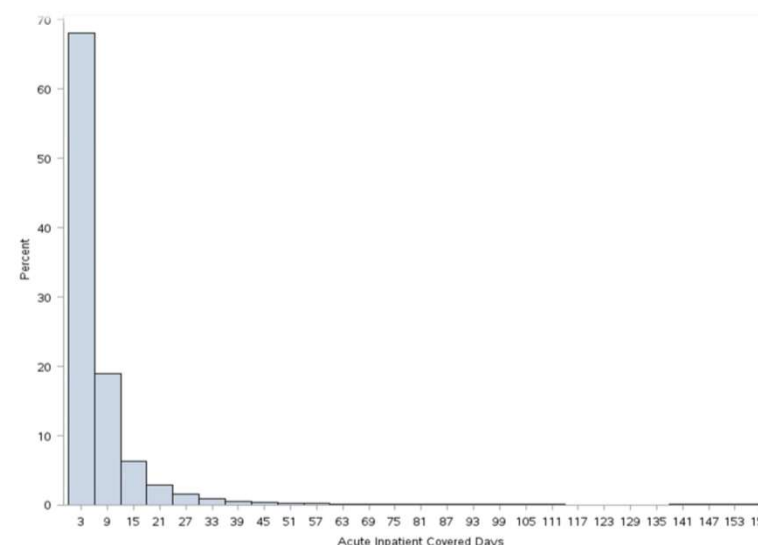
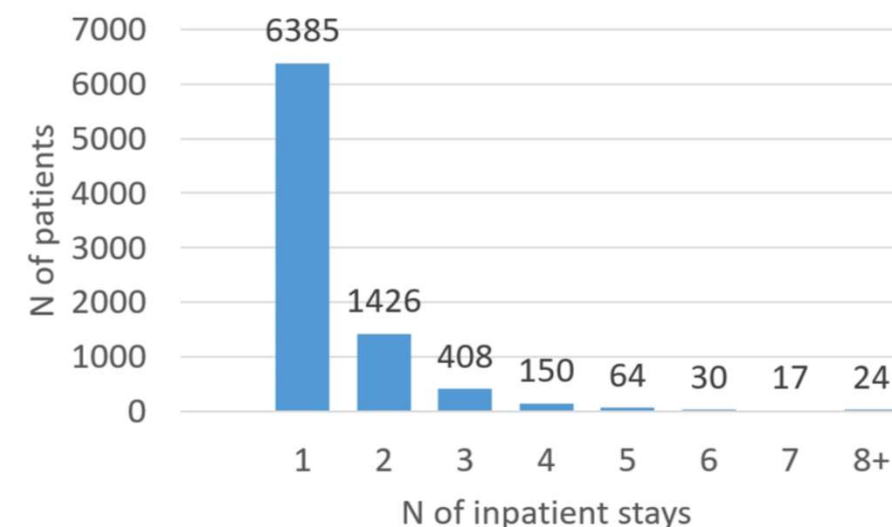
State Name: Florida
N of Participating DCEs: 16
Participating DCEs Name:
Advanced Illness Partners, LLC
ADVANCED VALUE CARE II
AdventHealth Senior Care, Inc
American Choice Healthcare, LLC
Assurity DCE LLC
Best Value Healthcare, LLC
CenterWell Care Solutions, Inc.
Complete Health Accountable Care LLC
Enhanz DCE
Genuine Health Direct, LLC
Humana Direct Contracting Entity, Inc.
ilumed, LLC
Pathways Accountable Care, LLC
Space Coast Independent Practice Association, LLC
Subsero Healthcare, LLC
Vively Health

High-Cost FFS Beneficiaries

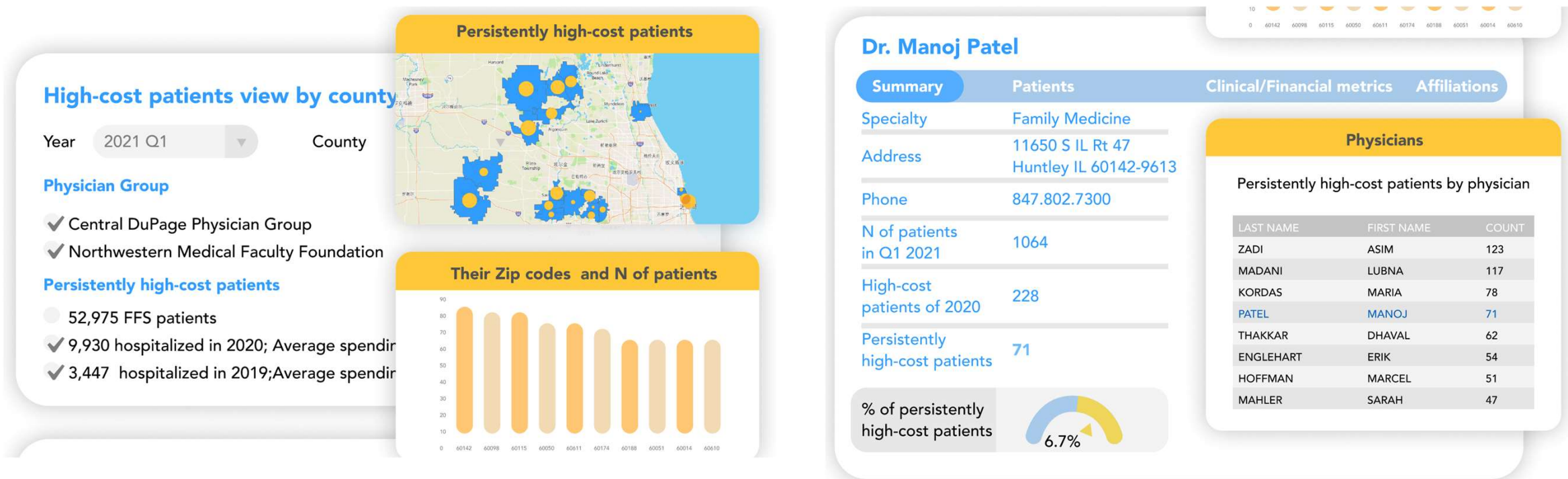
In August 2021, 115,546 patients in the Multnomah, Washington and Clackamas counties of Oregon were enrolled with Medicare Parts A and B.

8,504 of them were hospitalized at least once in 2020:

- 50+ years of age
- 75% had 1 hospital stay
- 25% had 2+ hospital stays
- Median inpatient days was 3
- Average inpatient days was 6.1
- 40% had ≤ 2 inpatient days
- 60% had ≥ 3 inpatient days



Zip Codes and PCPs of High-Cost Patients



Patient Characteristics and Outcomes



Healthcare costs measures	N	Average payments	Sum
Acute Inpatient Medicare Payments	8504	20593	175123552
Evaluation and Management Medicare Payments	7537	1694	12765643
Imaging Medicare Payments	7481	346	2591269
Tests Medicare Payments	7442	386	2875460
Hospital Outpatient Medicare Payments	7288	6616	48219157
Part B Physician Medicare Payments	7161	658	4712121
Other Procedures Medicare Payments	6600	1569	10355334
Part D Medicare Payments	5541	5919	32795129
Part B Drug Medicare Payments	4938	1268	6262520
Other Part B Carrier Medicare Payments	4878	980	4780515
Anesthesia Medicare Payments	4362	434	1893823
Durable Medical Equipment Medicare Payments	3475	976	3392422
Home Health Medicare Payments	2628	5669	14898263
Skilled Nursing Facility Medicare Payments	1527	17749	27102891
Ambulatory Surgery Center Medicare Payments	903	1676	1513609
Dialysis Medicare Payments	397	2118	840846
Other Inpatient Medicare Payments	326	26520	8645383
Hospice Medicare Payments	103	21347	2198722
Total Medicare Payments			\$ 360,966,659
Medicare Payment Per Patients			\$ 42,447



Questions

HCCIntelligence™ Resource Center



Hotline

Call 630.283.9222 or
email

Help@HCCInstitute.org
9:00 am-5:00 pm (CST)
Monday through Friday



Webinars

HCCI hosts webinars on
topics relevant to HBPC.
Visit the
HCCIntelligence™
Resource Center for
upcoming dates and
topics.



Virtual Office Hours

Immediately following
the webinar, HCCI hosts
Virtual Office Hours
where experts address
questions on any
HBPC topic.



Tools and Tip Sheets

Downloadable tools,
tip sheets, sample
forms and how-to
guides on a variety
of HBPC topics.



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