



HCCITM
HOME CENTERED CARE
INSTITUTE

HCCInteractiveTM Solutions Package ***New Program Implementation***

Kick-off & Discovery: Arifa Senior Medicine

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HCCI Team



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MISSION

Universal access to best practice house call programs.



VISION

All in need of house calls get them, because the future of healthcare is in the home.



GOALS & KEY INITIATIVES

**Increase
Access & Quality**

Education &
Consulting

**Enhance
Credibility**

Public Awareness
& Advocacy

**Leverage
Innovation**

Data Analytics for
Home-Based Care

**Transform
Healthcare**

Interdisciplinary
Partnerships

Agenda

1. **Introductions**
2. **Scope of Work & Key Milestones**
3. **Discovery**
4. **Next Steps**
5. **Q&A / Conclude**

Scope of Work

HCCI Practice Implementation Model™

Dimensions



Core Components

Core Components
Financials
Human Resources
Legal Compliance
Operations
Quality Metrics & Clinical Performance
Marketing & Growth
Technology

HCCI Learning Hub™



HCCI Learning Hub™ features educational offerings designed to equip professionals in home-based care with the necessary skills and knowledge to excel in the field.

Access the following:

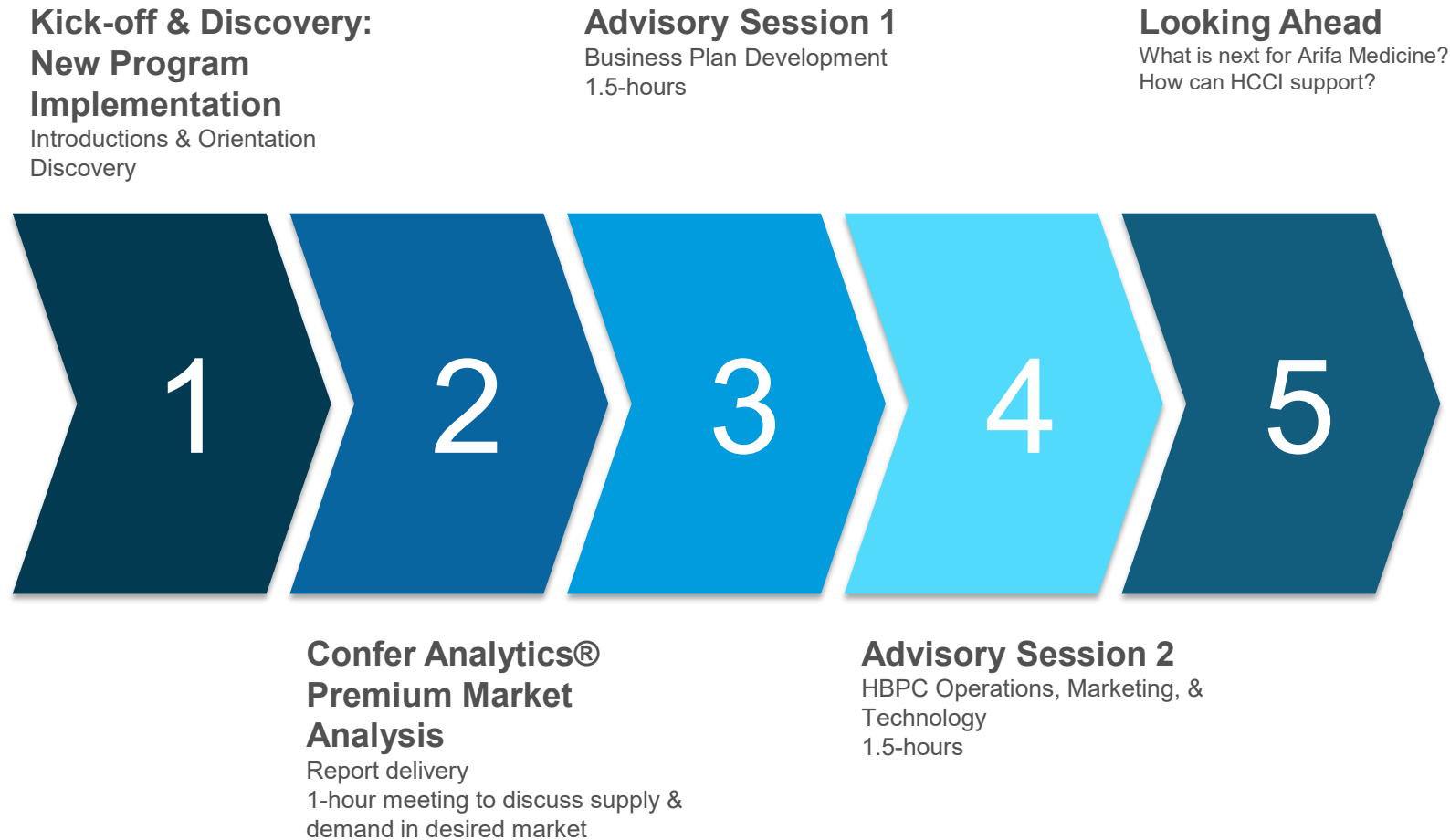
- Online Courses
- Downloadable HCCIntelligence™ Premier Resources

HCCI Learning Hub™

Access ALL your HCCI resources

The screenshot displays the HCCI Learning Hub interface. At the top, a blue banner reads: "The future of healthcare starts at home. Support access to these essential services by donating today." Below this is the HCCI Home Centered Care Institute logo and a search bar. The navigation menu includes links for Cart, Account, Partner Pages, Community, Events, Logout, and a SCHEDULE A MEETING button. A dropdown menu is open under the Account link, showing options: My HCCI Learning Hub™, Account Information, Update Credit Cards, Add New Credit Cards, and Invoices. The main content area has a dark blue background with the text "My HCCI Learning Hub™" and "Welcome Umer, HCCIntelligence™ Community Member!". It also displays "Membership Renewal: January 30th, 2027" and five buttons: MY COURSES, MY RESOURCES, OFFICE HOURS, ASK HCCIAssist™, and DISCUSSION FORUM.

Key Milestones



Confer Analytics® Premium Market Analysis

Examines the supply and demand for home-based care in your market, and answers questions, such as:

Supply/Competition

- Which clinicians and practices are already serving the market?
- How many Medicare patients do they have?
- How many visits to homes and assisted living facilities do they make each year?
- What billing codes are they using (what services are being provided)?

Demand/Patient Characteristics

- How many frail Medicare patients reside in the market?
- What conditions do these patients have, and what is their socio-demographic profile?
- How many of these patients are (or are not) receiving home-based medical care?
- How many assisted living facilities are in or near the market, where are they exactly, and what is their size?

Discovery

A woman with long dark hair, wearing a white blouse, is seated and looking towards a man. The man, wearing a dark suit and tie, is leaning forward and gesturing with his hands while holding a document. They appear to be in a professional meeting or consultation. The entire image is overlaid with a semi-transparent blue filter.

Discovery & Goal Setting

- **Practice Overview**

- Proposed services offered
- Patient census
- Geography
- Referral sources
- Staffing model
- Revenue cycle management
 - Credentialing, billing, coding, documentation, etc.
- Payer mix
- Quality metrics
- Alternative payment models

- **Programmatic Goals & Internal Timeline**

- Main objectives and areas of need?
- How do you define success?
- What are some challenges you foresee?
- What do you want to accomplish in the next 3-5 months?
- Where do you see your practice in 3-5 years?

Next Steps

- ❑ **Service Area Counties**
- ❑ **Scheduling:**
 - ❑ **Confer Analytics® Premium Market Analysis Review (1 hour)**
 - ❑ **Advisory Session 1: Business Plan Development (1.5 hours)**